# **JobsinAgriculture**<sup>™</sup>

Powered by FarmersGuardian

Stockperson/General Farm Worker

Enthusiastic stockperson/ general farm worker required for our expanding Crawlaw Livestock herd of pedigree Limousin, Belted Galloways and commercial show cattle along with a herd of 60 commercial cows plus young stock - mainly spring calving.

## Duties include :

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• Day to day running of the cattle herd

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- Tractor work as required
- Preparing cattle for shows and sales
- Helping shepherd when required
- 3 bed house on school route

The successful applicant must be able to work on their own or as part of a team and have good time keeping and communication skills. Based Galston, Ayrshire

To apply, please send your CV to sacampbellr6@outlook.com



## HYMAS

## STOCKPERSON

## Employer: Alfred Hymas Ltd Location: North Yorkshire Closing date: 8 Jun 2025

An excellent opportunity will become vacant in September 2025 due to the retirement of the present Stockman.

This is an 1100-acre arable unit with a 180 strong suckler herd producing own replacements and finishing all progeny. Spring and Autumn calving.

The successful candidate will be responsible for:

- The day-to-day care of our suckler herd.
- Dedicated to the highest animal welfare and passionate about the quality beef we produce.
- Knowledge of computerised recording systems
- Administering veterinary medicines, telehandler qualifications would be advantageous.
- Competent tractor driver to assist during busy periods on the arable side.
- Excellent package for the right candidate



## LATEST VACANCY

## **Business Development Executive (Digital)**

Reporting to: Group Head of Media Sales | Location: Preston/Hybrid Hours: 35 hours (full-time)

## The role:

Farmers Guardian is looking for an experienced digital sales professional to identify new opportunities and influence companies' media buying habits, with a focus on their digital media advertising and marketing spend. Due to the ever-changing nature of the industry, you'll be expected to spot new revenue-generating opportunities and exploit market trends in order to exceed revenue targets.

The main function of the role is to grow digital revenues, broadening the client base whilst providing world-class service to existing clients.

## **Duties and responsibilities:**

- Business development: Identify and pursue new sales opportunities to expand your portfolio and drive revenue growth with both agencies and direct clients.
- Account management: Proactively manage and nurture existing accounts, ensuring high-quality service, timely solutions and strong, long-term relationships.
- Revenue growth: Consistently meet and exceed sales targets, demonstrating YoY growth.
- Client engagement: Act as the primary point of contact for digital clients, leveraging strong presentation skills and relationship-building.
- Collaboration: Work closely with internal teams including marketing, content solutions and operations to execute successful campaigns across web, video, podcast, socials and events.
- Reporting: Manage an up-to-date sales pipeline, tracking progress and providing accurate business forecasts to management.

## **About you**

**Experience:** Minimum of 3+ years in digital media sales. An understanding of the agricultural sector is desirable but not essential.

Agency expertise: Strong portfolio of UK media agency accounts and prospective clients, with a proven track record of business growth. Proactive & driven: A target-driven strategic thinker who thrives on selling, networking and securing new business opportunities.

**Strong communication skills:** A trusted partner to clients, able to deliver clear, compelling solutions that address their business needs, with the ability to present and negotiate at all levels.

**Organised & detail-orientated:** Effectively manage your pipeline, track progress, and provide accurate forecasting to achieve business goals.

## We offer an excellent package including:

- 25 days holiday increasing to 27 after two years (pro rata'd)
- An extra day off on your birthday
- Matched pension contribution up to 6%
- Employee Life assurance x4 of basic salary
- Employee assistance programme
- Long service awards and employee of the month
- Employee discount scheme
- Employee referral scheme
- Exceptional career progression. We are ever-evolving, if you work hard and do well - with our help and support there are no limits to your speed of progress

## About us

Agriconnect is the largest multi-platform agricultural information business in the UK. Our brands reach deeply into all the major agricultural sectors – arable, dairy, livestock, agricultural machinery, finance, and equipment. We take a farmer-centric approach to media.

We strive to create a culture that is open and respectful, where differences are valued and celebrated. We want everyone to be able to reach their full potential, so we are committed to cultivating a company that promotes inclusion and belonging.

For more information or to apply, head to: agriconnect.bamboohr.com/careers/71

or to apply, please go to **JobsInAgriculture.com** 

For more information