



Leasing Solution

RentCo Africa is the leading Asset leasing company in the sub Saharan Africa region with subsidiaries in Kenya, Uganda, Tanzania, Rwanda, DR Congo, Mozambique, Namibia and Mauritius.

**Why
Buy?
Lease
Today.**

We take pride in providing leasing financing through our tailored and customized leasing solution to both private and public sectors in the Eastern and Southern Africa regions. Our core mandate is to providing our clients and partners with the inherent benefits - Some of the key benefits include but are not limited to:

- ✓ No large upfront capital outlay (No deposits as well).
- ✓ Conserve cash - Pay for use over time & commit capital to investments that provide a return.
- ✓ Balance management -No debt in financial accounts
- ✓ Managing Capex budgeting constraints _ Change from purchasing to Leasing - Access to more equipment.
- ✓ Tax Savings - Rentals fully tax deductible in East African countries.

Our key areas of interest driven by dedicated qualified team of financial advisors is on value add to the enablement of Corporate customers in acquiring needed asset or equipment without the ever-present pain point of the initial capital outlay required for such investments whilst also reaping the benefits that include significant savings of up to 30% on the acquired assets as they are off balance sheet under a lease solution.

We providing an asset(s) lease solution for interested Corporates, Government, Parastatals, NGOs and the Retail sector. This would be for any movable assets that they would require to lease including but not limited to the following sectors under one roof:

- Logistics Equipment (Transport/Trucking and shipping)
- Energy
- Agriculture
- Oil & Gas
- Financial Technology+ systems
- Aviation
- Mining
- Health
- Hospitality
- Manufacturing
- Retail Sector

FAQ's about Leasing

What is Lease?

lease is a contract between the owner of an asset (the lessor) and its user (the lessee) for the right to use the asset during a specified period in return for a mutually agreed periodic payment (the lease rentals).

Why should my business lease from RentCo Africa?

At RentCo Africa we specialize in leasing. Our knowledge and experience has allowed us to build viable relationships with manufacturers, dealerships, and finance companies.

Who can Lease

Any company, organization or associate and all state and Government agencies can apply for leasing

Can I customize my leased asset?

Yes, we provide leasing solutions to meet your cash flow streams. Meaning you are entirely flexible to select the equipment specifications and requirements, choice of paint, accessories and special features.

What paperwork do I need to fill out to apply for financing?

Every lease at RentCo Africa begins with our easy application. Depending on the size of the transaction and credit considerations we may ask for additional information including some or all of the following. Contact or email us and our Business Development Manager will be glad to assist you.

Are lease rates fixed for the entire term?

Yes. Unlike a bank loan which may have variable rates, leasing rates are fixed and will never increase.

What kind of equipment can be leased?

Besides vehicle fleets and photocopiers, a whole range of other equipment can be leased nowadays. Good examples are ICT equipment (networks, servers, PCs, laptops, tablets, etc.), POS systems and PIN equipment for retail, digital signage (LCD and LED screens), modern equipment for patient care, like bedside terminals and touch screens / digital whiteboards for the educational market. With the arrival of 'The Internet of Things' in our 'connected world,' the examples are inexhaustible.

What kind of equipment lease terms do you offer?

Although we can tailor lease terms to your specific needs, standard terms are from 24 to 84 months. A shorter time frame keeps financing costs lower. A longer term allows expensive but necessary equipment to be obtained with a low monthly payment.

Is insurance needed on the equipment?

Yes, insurance must be carried to protect against fire, theft, loss, and general liability. The details on insurance are explained in the terms of the lease agreement.

Can I work with multiple vendors and still group them into one equipment lease?

Absolutely. We want to be sure you get the best equipment at the best deal and that often means working with multiple vendors. Over the years, we have developed strong relationships with numerous equipment vendors and can work with as many equipment vendors as needed to get the equipment that you require.