

Jobs in Agriculture™

Powered by **FarmersGuardian**

Bay Farm Tours We Are Hiring



Tour Development Coordinator
Full/Part time position

Building and administrating worldwide tours

Join our amazing team!

We are looking for someone to join our friendly team, **based mainly at our office in Morecambe**. You will be building tours from scratch, contacting hotels, farmers, airlines, restaurants and more. Our tours are designed in great detail, with an hourly schedule for each day of a tour. This involves making first contact with individuals, as well as detailed record keeping and administration.

Hybrid or remote working would be considered for the right candidate



Applicant essentials:

- Excellent communication
- Customer service skills
- Agricultural knowledge
- Passion for travel
- Experience with Microsoft Office
- Good numeracy & literacy
- Attention to detail
- People person

For more information
send Your CV with a
cover letter to :

ann.mitton@bayfarmtours.co.uk

35 Euston Road, Morecambe, LA4 5DF

Catchment Advisor

Who are we:

United Utilities' (UU) purpose is to deliver great water for a stronger, greener and healthier North West of England. We are committed to providing our services in a way that respects the environment, supports the economy, and benefits society.

We value diversity, inclusion and innovation in our workplace, and we foster a culture where our people can grow, excel, and be themselves.

Job Purpose:

To manage, deliver, monitor and report on catchment-specific advice and projects to those active on UU's drinking water catchments to improve and protect raw water quality and quantity

for both ground and surface waters.

The principal water quality parameters of concern include nutrients, pesticides, colour, algae, solvents and turbidity. Join the forward-thinking team dedicated to developing sustainable and innovative solutions for agricultural practices.

Benefit from opportunities for professional development and career advancement within a supportive and dynamic work environment

What do you need:

- Further education qualification in Agriculture, Land and Water management or Environmental Science
- Valid driving licence is required

Want to find out more – go to our website:

www.unitedutilities.com/corporate/careers/details/?jobId=338271&jobTitle=Catchment+Advisor



Situations Wanted

DAIRY WORK WANTED

Experienced herdsperson looking for work in the Lancashire/Cumbria areas, would suit someone who is semi retiring and may look at renting in the near future. Over 30 years experience.

Call Paul for more information
01387 840176



LATEST VACANCY

Business Development Executive (Digital)

Reporting to: Group Head of Media Sales | Location: Preston/Hybrid
Hours: 35 hours (full-time)

The role:

Farmers Guardian is looking for an experienced digital sales professional to identify new opportunities and influence companies' media buying habits, with a focus on their digital media advertising and marketing spend. Due to the ever-changing nature of the industry, you'll be expected to spot new revenue-generating opportunities and exploit market trends in order to exceed revenue targets.

The main function of the role is to grow digital revenues, broadening the client base whilst providing world-class service to existing clients.

Duties and responsibilities:

- Business development: Identify and pursue new sales opportunities to expand your portfolio and drive revenue growth with both agencies and direct clients.
- Account management: Proactively manage and nurture existing accounts, ensuring high-quality service, timely solutions and strong, long-term relationships.
- Revenue growth: Consistently meet and exceed sales targets, demonstrating YoY growth.
- Client engagement: Act as the primary point of contact for digital clients, leveraging strong presentation skills and relationship-building.
- Collaboration: Work closely with internal teams including marketing, content solutions and operations to execute successful campaigns across web, video, podcast, socials and events.
- Reporting: Manage an up-to-date sales pipeline, tracking progress and providing accurate business forecasts to management.

About you

Experience: Minimum of 3+ years in digital media sales. An understanding of the agricultural sector is desirable but not essential.

Agency expertise: Strong portfolio of UK media agency accounts and prospective clients, with a proven track record of business growth.

Proactive & driven: A target-driven strategic thinker who thrives on selling, networking and securing new business opportunities.

Strong communication skills: A trusted partner to clients, able to deliver clear, compelling solutions that address their business needs, with the ability to present and negotiate at all levels.

Organised & detail-orientated: Effectively manage your pipeline, track progress, and provide accurate forecasting to achieve business goals.

We offer an excellent package including:

- 25 days holiday increasing to 27 after two years (pro rata'd)
- An extra day off on your birthday
- Matched pension contribution up to 6%
- Employee Life assurance - x4 of basic salary
- Employee assistance programme
- Long service awards and employee of the month
- Employee discount scheme
- Employee referral scheme
- Exceptional career progression. We are ever-evolving, if you work hard and do well - with our help and support there are no limits to your speed of progress

About us

Agriconnect is the largest multi-platform agricultural information business in the UK. Our brands reach deeply into all the major agricultural sectors – arable, dairy, livestock, agricultural machinery, finance, and equipment. We take a farmer-centric approach to media.

We strive to create a culture that is open and respectful, where differences are valued and celebrated. We want everyone to be able to reach their full potential, so we are committed to cultivating a company that promotes inclusion and belonging.

For more information or to apply, head to:
agriconnect.bamboohr.com/careers/71

Ashford

LIVESTOCK MARKET

Career Opportunity Senior Auctioneer

*A incredible opportunity to join the team at one of
the UK's largest livestock markets*

Rostrum and management experience preferred
Flexibility to be a Full or Part Time Role
Package adapted to suit individual candidates

Please apply with CV to John Rossiter, Hobbs Parker Auctioneers LLP,
Romney House, Monument Way, Ashford, Kent, TN24 0HB or
john.rossiter@hobbsparker.co.uk

All enquiries will be discussed in complete confidence